



宗旨

協調、推廣及提升共同目標，致力為香港 IATA認可旅行社爭取及維護應有權益。

2017春

我們很高興宣佈以下12位旅遊同業成為SIPA的重要成員。

(以英文名稱順序排列)

聯邦旅遊有限公司
巨人假期(香港)有限公司
寰宇之旅有限公司
HOGG ROBINSON HONG KONG LIMITED
香港五洲國際旅遊有限公司
川崎旅運有限公司
駿億旅遊有限公司
先鋒旅遊有限公司
尊貴旅遊服務有限公司
駿緻旅遊有限公司
東和旅遊有限公司
至專發展(香港)有限公司

SIPA一直以積極進取的態度，致力為會員及業界爭取和維護應有權益。如果你尚未加盟，我們誠邀你加入SIPA，讓我們助你建立聯繫，團結業界，一起與各航空公司及旅遊產品供應商建立互惠互信的夥伴關係，共創三贏。



喜訊

印度捷特航空(9W) 撤回上調YR 稅項

印度捷特航空公司 (9W) 於2017年3月31日發出通告，通知 YR 稅項將上調 1美元一事，經SIPA 跟進並於一星期內取得航空公司同意，已撤回由香港出發增收1美元之決定。

付款卡行業數據安全標準(PCI DSS)

SIPA就有關措施一直與IATA總部保持緊密聯繫，並成功與總部爭取延遲推行 PCI DSS，原定由2017年6月1日生效的PCI DSS 將延遲至2018年3月1日實行。除此之外，本會將保持向會員發報有關措施的最新資訊。

機場旅客保安費

航空公司接納我們的訴求，修正旅客保安費的收費處理。由2017年5月1日起，香港機場旅客保安費45港元將會分別顯示於稅項欄入帳，稅項代碼為「I5」。

自動兌換交易收費

Amadeus順應SIPA的要求，延遲在香港推行其更改機票資料的收費（每張可更換機票的費用），即所有香港IATA同業在2017年1月1日至6月30日期間使用該票務系統更換機票，一律豁免收取費用。

第二十七屆會員周年大會及講座

國際航空協會審訂旅行社商會(SIPA) 第二十七屆會員周年大會於2017年2月23日(星期四)在香港尖沙咀凱悅酒店舉行。很高興各SIPA會員均踴躍參與大會事項。

周年大會後，由Larry、Sunil和Tommy主持了具互動及資訊性的講座，帶領超過100名IATA成員了解業界共同關注的議題和挑戰，而且分享了SIPA如何迎難而上，為業界處理其中部分關注議題。



從左至右：
邱永康(名譽秘書)、王渭濱、Sunil Nanda (副主席)、盧輝華(主席)、譚光舜、福瑞澤(名譽司庫)、白嘉民(名譽顧問)



講座－如何建立網上銷售平台



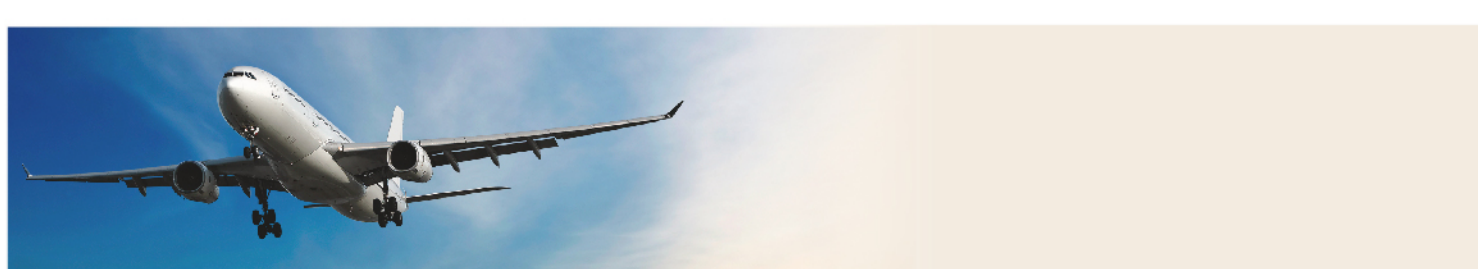
講座於2017年4月6日(星期四)於香港朗廷酒店舉行。SIPA主席 Larry 連同6位專業人士向業界分享電子商貿及網上營銷心得、分析旅遊業市場走勢、提供務實而有效的市場策略，讓會員了解如何逐步建立電子商貿平台。最後，各講者更即場提供專業見解，解答同業疑問。



從左至右: Nick Wong (MeetHK.com)、Yuku Ng (Travel Connect)、Lawrence Liew (Travelport Worldspan)、盧輝華(SIPA主席)、陳灝研 (Travelport Worldspan)、盧灝宏 (Accenture)、黃禹恒 (開團)、Karl Leung (AdSmart)、邱永康(SIPA名譽秘書)

講座－付款卡行業數據安全標準(PCI DSS)

為讓各IATA同業了解更多有關PCI DSS，SIPA於2017年4月24日(星期一)於旅遊業議會會議室舉辦講座。席間除提供詳盡資訊予同業外，參加者更在討論環節踴躍發問，與講者透過互動方式進行交流，使同業對該議題有更清晰詳盡的了解。



受ADM及BSP問題困擾？

如有任何ADM或BSP問題，必需在15天內提呈，航空公司會在60天內處理。

SIPA可提供協助及建議。

GDS協議及航段目標有落差？

你是否關心協議內容及航段目標差額？

SIPA可提供協助及建議。

會籍幫到你

尚未加入SIPA為會員？想聯合其他同業分享最好的常規做法，及支持SIPA為你爭取應有權益？

我們誠意邀請你加入。

Mission

To coordinate, promote and enhance the common objective and interests of IATA approved passenger agents in Hong Kong.

Spring 2017

We are pleased to announce that 12 additional travel agents have become part of our success and have joined SIPA (in alphabetical order):

C.I.S. & CO., LTD
GIANT HOLIDAY (HK) LTD
GLOBAIR LIMITED
HOGG ROBINSON HONG KONG LIMITED
HONG KONG NG CHOW INTERNATIONAL TRAVEL LIMITED
"K" LINE AIR TRAVEL LIMITED
NICE TRAVEL LIMITED
PIONEER TRAVEL SERVICES LIMITED
PRIDE TOUR SERVICE COMPANY LIMITED
SMART CHARMING TRAVEL LIMITED
TOWA TOURS LIMITED
XPRT DEVELOPMENT (HK) LIMITED

SIPA keeps proactively addressing the concerns of all our members; focuses on protecting the interest of our members in the trade. If you are not yet a member, we would strongly urge you to get involved. By doing so, you will be better connected, and SIPA will be in an even stronger position to fulfil its industry role of ensuring a mutually beneficial “partnership” with airlines and travel suppliers.



Success

Jet Airways (9W) Withdrew the Revision of YR Tax

According to Jet Airways (9W) sales notice dated 31 March, 2017 regarding revision of YR tax which USD1.00 will be raised. SIPA promptly negotiated with 9W, and successfully convinced airlines to rectify and withdraw the increment of USD1.00 for journey point of origin Hong Kong within a week.

Payment Card Industry Data Security Standard (PCI DSS)

SIPA also made efforts to discuss with IATA Head Office, and confirmed that the implementation date of PCI DSS is now postponed from 1 June 2017 to 1 March 2018. Furthermore, we are collecting the latest information to keep members update of PCI DSS.

Airport Security Charge

Airlines have accepted our advice to rectify the collection of the Hong Kong Airport Passenger Security Charge (the Charge) that assigned a new tax code I5 for collection of the Charge in the Ticket Tax Box, with effect from 1 May 2017.

Automated Exchange Solution Transaction Charge

SIPA successfully negotiated in agreement with Amadeus to waive the “Amadeus Ticket Charger” (a charge per successful reissued ticket) for all IATA agents in Hong Kong from 1 January to 30 June 2017.

The 27th Annual General Meeting (AGM) & Seminar

23 February 2017 (Thursday) – The 27th Annual General Meeting of Society of IATA Passenger Agents Limited (SIPA) was held at Hyatt Regency Hong Kong. It was great to see SIPA members actively participated in the meeting.

The Seminar and luncheon were held right after the AGM. Larry, Sunil and Tommy hosted an informative and interactive seminar to more than 100 SIPA members and IATA agents. During this, they presented members’ concerns and challenges of the travel business, and summarized what SIPA has done to address the challenges.



Left to right:
Isaac Yau (Hon. Secretary), Martin Wong, Sunil Nanda (Vice Chairman), Larry Lo (Chairman), Tommy Tam, David Fraser (Hon. Treasurer), Francis Bagaman (Hon. Adviser)



Seminar – How to do Business Online



The seminar was held at The Langham, Hong Kong on 6 April 2017 (Thursday). Larry, Chairman of SIPA, co-hosted a worthwhile seminar with 6 professionals of e-commerce and online marketing, leading participants to explore development of travel trend, provided practical methods and effective marketing strategies to launch an e-commerce platform step-by-step. The seminar ended with interactive discussions among the speakers and the participants.



Left to right: Nick Wong (MeetHK.com), Yuku Ng (Travel Connect), Lawrence Liew (Travelport Worldspan), Larry Lo (Chairman of SIPA), Chris Chan (Travelport Worldspan), Eugene Lu (Accenture), Ben Wong (OpenTour), Karl Leung (AdSmart), and Isaac Yau (Hon. Secretary of SIPA)

Seminar – Payment Card Industry Data Security Standard (PCIDSS)

SIPA has received concerns from our members and IATA agents about PCI DSS that actuated us to hold a free seminar on 24 April 2017 (Monday) at TIC Conference Room. The seminar not only gave a brief introduction of PCI DSS but also initiated an open discussion to all active participants, which helped them to clarify the policy and implementation requirements.



ADM & BSP Problems?

Do you have any ADM & BSP problems?

You must dispute an unjustified ADM in 15 days which will be settled by the Airline within 60 days of receipt.

SIPA can advise and assist you.

GDS contracts & segment target shortfalls?

Are you concerned about your contract terms and facing any problems with shortfalls or targets?

SIPA can advise and assist you.

Membership Help

Not yet a SIPA member? Want to unite with all other IATA Agents to share the best practices & support SIPA to fight on your behalf?

Please come and join us.